



Release of Sievi Capital Oyj´s  
Financial Statement 24.2.2021





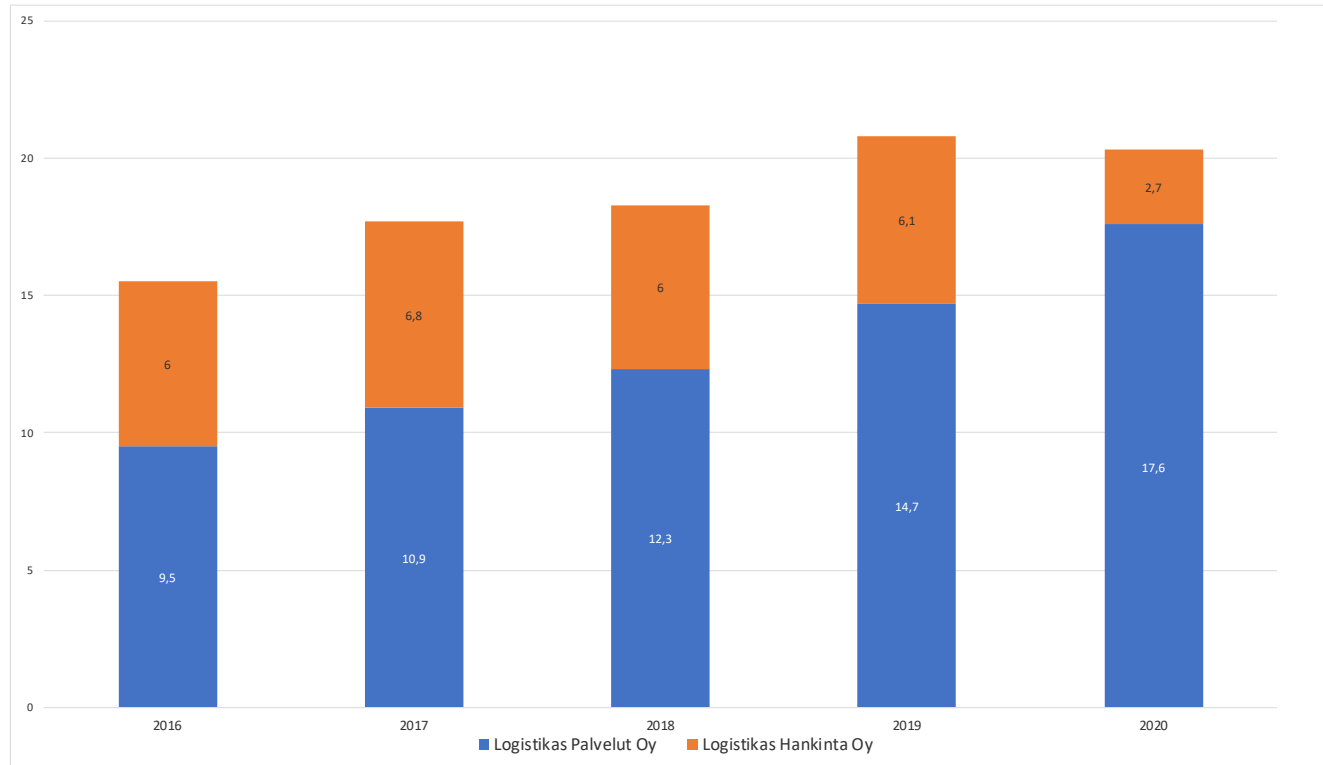
Logistikas is a registered trademark owned by Logistikas Oy. The term "Logistikas" dates back to the ancient Roman, Greek and Byzantine days, when Logistikas was an important army officer in charge of finances and stores. The significance of organized and systematic handling of material flows for success was appreciated already in those times. The trademark appears in our marketing, warehouses, on our staffs' clothing and generally anywhere where people are working according to the Logistikas concept.

# LOGISTIKAS IN BRIEF

- Logistikas provides a competitive advantage through comprehensive management of logistics and procurement operations.
- Logistikas is a Finnish strategic partner for logistics and material flows.
- Established in 1997 in Rauma
- Turnover approx. 20 MEUR in 2020.
- Total personnel approx. 170.
- Business Units: Rauma, Jyväskylä, Suolahti, Nokia, Pori and Eurajoki / Olkiluoto.
- Owners Sievi Capital Oyj, Ari Salmi and Toni Brigatti



# BUSINESS DEVELOPMENT





# BUSINESS UNITS

The business units are located in logistically excellent locations on the west coast and in central Finland

## Rauma

- The Port of Rauma is the third largest container port in Finland.
- The customer base consists of import and export customers as well as industrial partners.
- Logistikas operates in Rauma in seven different locations, all of which are in the close location of the port.
- The company's optimal location in terms of the logistics chain generates cost savings for customers and the company.
- Lakari's modern 12,000 m<sup>2</sup> logistics center was commissioned in 2016 in the Lakari industrial area, which is located in the immediate vicinity of Highways 8 and 12.
- The company operates in the Rauma shipyard area as a network partner, responsible for e.g. steel logistics, intra-regional transportation and lifting, and warehousing services.



## Olkiluoto

- Logistikas has been operating in the Olkiluoto nuclear power plant area since 2016.
- The company manages comprehensively the outsourced logistics of the nuclear power plant.
- Services include goods and information management, transportation services and internal logistics and comprehensive value-added services. The company is also responsible for the logistics of the spent nuclear fuel disposal facility during construction.



## Pori

- Logistikas has been operating in Pori since 2019 after the customer outsourced its inhouse logistics.
- The range of value added services covers the labeling of the customer's products in several different ways (pressing, laser, UV, labeling, etc.)

## Suolahti

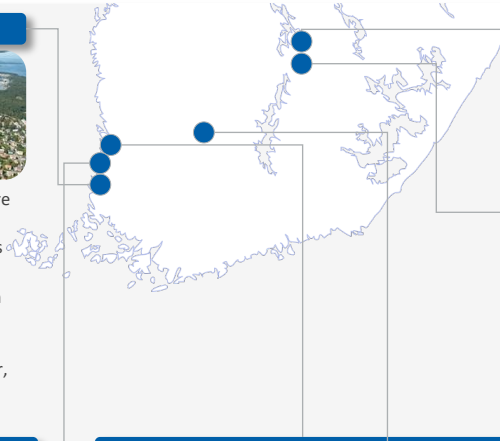
- In Suolahti, the company serves the assembly industry and delivers production components to the production line on schedule.
- Customers demand a very high level of service quality and reliability.

## Jyväskylä

- The Jyväskylä logistics center was opened in 2011
- There is a total of 22,000 m<sup>2</sup> of covered storage space
- The service concept includes warehousing services for industrial components, collection and supply of production components, spare parts logistics, and tire logistics and pre-packaging operations.

## Nokia

- Logistikas operates in Nokia's customer's production facilities and is responsible for the outsourced warehousing service for factory maintenance.
- Daily services include, for example, product receipt, storage, collection, inventory and balance management.





Inhouse logistics

Inbound & outbound

Local warehousing

Procurement services

Logistics consultation

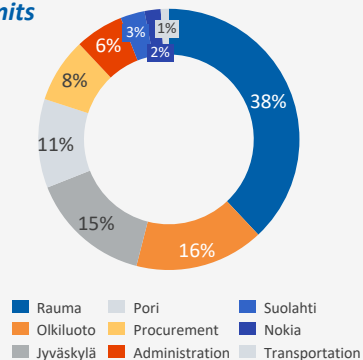




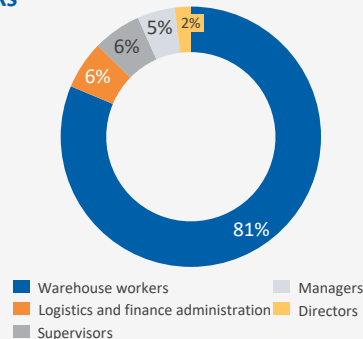
# PERSONNEL

- Logistikas directly employs 170 people and, in addition, 10 to 40 people in high season through its partners.
- The average age of the staff is 36 years
- 26 % women and 74 % men
- Employee job satisfaction is monitored through regular surveys. The results have been exceptionally good.
- Sick leave of employees in 2020 was 3.4 %
- 22.4 accidents at work per million hours worked

*Business Units*



*Work tasks*





# THE CORNERSTONES

**TRANSPARENCY** – Customer-oriented transparent operations both operationally and on a cost / return basis.

**LOCATION** – The geographical location of the logistics units in advantageous locations for the logistics chain.

**INFORMATION SYSTEMS** – Versatility and flexibility of the information system in integration processes and good suitability for a multi-customer environment.

**ENTREPRENEURIAL SPIRIT & THE CAN-DO FEELING** – Entrepreneurial spirit and appreciation of employees' professionalism and commitment, while aiming to create a pleasant and development-friendly atmosphere.

# OUR CUSTOMERS



**VALTRA**



**reima®**

moventas



**BERNER**

**postnord**



**KUEHNE+NAGEL**

**BRIDGESTONE**



**INOFLAME**

